

2016 Spring

Seminar	City	Date	Pacific Time
ACI eManifest	Surrey, BC	Jan 28	2:00 pm - 3:30 pm
U.S. Trade Compliance Part 1	Surrey, BC	Feb 11	9:00 am - 12:00 pm
U.S. Trade Compliance Part 2	Surrey, BC	Feb 11	12:30 pm - 3:30 pm
Canadian Trade Compliance Part 1	Surrey, BC	Feb 17	9:00 am - 12:00 pm
Canadian Trade Compliance Part 2	Surrey, BC	Feb 17	12:30 pm - 3:30 pm
H.S. Tariff Classification	Surrey, BC	Feb 25	9:00 am - 3:15 pm
FTAs & Rules of Origin	Surrey, BC	Mar 10	9:00 am - 2:00 pm
Canadian Trade Compliance Part 1	Abbotsford, BC	Mar 17	9:00 am - 12:00 pm
Canadian Food Inspection Agency	Abbotsford, BC	Mar 17	12:30 pm - 3:30 pm
U.S. Trade Compliance Part 1	Abbotsford, BC	Apr 7	9:00 am - 12:00 pm
U.S. Food and Drug Administration	Abbotsford, BC	Apr 7	12:30 pm - 3:30 pm
U.S. Trade Compliance Part 1	Kelowna, BC	Apr 21	9:00 am - 12:00 pm
U.S. Trade Compliance Part 2	Kelowna, BC	Apr 21	12:30 pm - 3:30 pm
Exporting from Canada	Surrey, BC	Apr 28	9:00 am - 12:00 pm
Customs Valuation	Surrey, BC	May 10	9:00 am - 12:30 pm
C-TPAT and PIP	Surrey, BC	May 17	1:00 pm - 3:00 pm

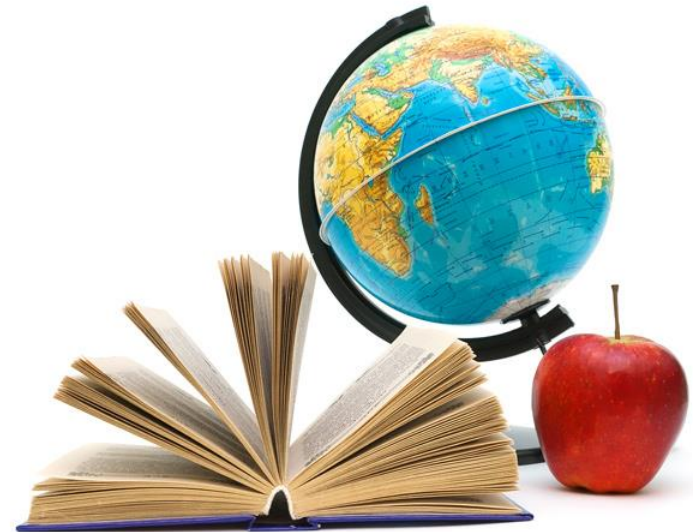
Please visit the website for complete seminar details and to register.

Customized Sessions

ABC Customs Brokers can design a tailored seminar specifically suited to your company's trade needs. Our experts break down complex trade topics into simple and applicable concepts. We can travel to your location anywhere within Canada and the United States at your convenience.

Contact us at education@abccustoms.com to discuss your unique training needs today!

Trade Compliance Education **Seminar Schedule**



REDUCE PENALTIES

STAY INFORMED

UNDERSTAND COMPLIANCE

Trade Basics

Trade Compliance Part 1

Importing Roles and Customs Regulations



Understanding the importer of record's responsibilities can be the difference between keeping and losing your importing privileges. Attend this seminar to learn about Canada and/or U.S. Customs' expectations, how to accurately complete required documentation and build a solid foundation for other trade topics like free trade agreements, H.S. classification and valuation.

CSCB: 5 CCS | 5 CTCS NEI: 3 CCS

Trade Compliance Part 2

Customs Audits and Importing Inspections



In-depth compliance verifications by customs agencies in recent years require that importers and exporters establish adequate internal controls and well-documented compliance procedures. Businesses that do not plan for a potential customs audit do so at their own peril. Join this session to understand prior/voluntary disclosure, reasonable care and the various types of audits your company will be subject to if found in non-compliance.

CSCB: 5 CCS | 5 CTCS NEI: 3 CCS | 3 CES

Trade Must-Knows

H.S. Tariff Classification

Classify Your Goods Correctly

A common misconception surrounding tariff classification is that classifying goods is as simple as looking up the commodity within the tariff. Without considering the General Rules of Interpretation (GRI), many importers may be misclassifying their goods and therefore over or underpaying duty. Join this workshop to learn the step-by-step process of accurate classification, composition considerations and when binding rulings are recommended.

CSCB: 5 CCS NEI: 6 CCS

Free Trade Agreements and Rules of Origin

Understand Commodity Composition Rules and FTA Eligibility

Tariff elimination on products traded among Free Trade Agreement regions has boosted international trade but the rules of engagement for FTAs are severely complex. In this session, Canadian and U.S. importers learn how to determine eligibility under various FTA programs and gain a clear understanding of the regulations and best practices for implementation.

CSCB: 5 CCS NEI: 5 CCS

Customs Valuation

Explore Transaction, Deductive and Residual Value

Determining the correct value to declare to customs can be a complex undertaking since both CBSA and CBP value goods differently than the CRA and IRS. The regulations that determine transaction value are a convoluted maze and we will guide you through it in this seminar. Particularly important to importers and exporters will be matters of related transactions, terms of sales, commissions and pertinent value declarations. Misdeclaring values with customs should be avoided.

CSCB: 5 CCS NEI: 3.5 CCS

Trade Specifics

Exporting from Canada

Expand Your Business into Global Markets

Canada's unique position and a strengthening of America's economy is expected to drive significant growth in Canadian exports in 2016. Register for this session to understand internationally recognized terms of sale (Incoterms®) and the advantages and disadvantages of each term. Follow along as we walk you through the supply chain considerations of global export.

CSCB: 5 CCS | 5 CTCS NEI: 3 CCS | 3 CES

Canadian Food Inspection Agency

Know the Difference between CBSA and CFIA Releases

Clearing regulated products into Canada can become more challenging if you do not know how the interaction between CFIA and CBSA works. In this seminar we will review what is required by CFIA, the entry process at the border and the different reviews a shipment may undergo before release.

CSCB: 5 CCS | 5 CTCS

U.S. Food and Drug Administration

CBP Release Does Not Equal FDA Release

Shipments of FDA regulated goods cross the border and get delivered daily. However, this does not confirm that it has been released by FDA. In this seminar we will review what is required by the FDA, the entry process at the border and the different reviews a shipment may undergo before release.

CSCB: 5 CCS | 5 CTCS NEI: 3 CCS

C-TPAT and PIP

Save Time and Money with Fewer Cargo Inspections

Customs-Trade Partnership Against Terrorism (C-TPAT) in the U.S. and Partners in Protection (PIP) in Canada are voluntary government-business initiatives to build cooperative relationships that strengthen and improve overall international supply chain and border security. Learn about the requirements for both programs to become a partner and trusted trader with CBP and/or CBSA.

CSCB: 2.5 CCS | 2.5 CTCS NEI: 2 CCS | 2 CES

ACI eManifest

Understand Requirements and Filing Options

The intent of the ACI eManifest is to provide CBSA officers with electronic data on the cargo, conveyance, shipper and importer prior to the shipment's arrival at the border. This in-class session will keep your wheels rolling by answering questions and offer practical solutions for the ACI eManifest regulations now in enforcement.

CSCB: 2.5 CCS | 2.5 CTCS NEI: 1.5 CCS | 1.5 CES



= Canadian sessions available



= USA sessions available